



2008 KTEC PIPELINE Innovator Biographies

Carlos Anterquera **Co-founder, President & Chief Technology Officer, Netchemia** **Prairie Village, Kansas**

Carlos Anterquera is co-founder, President and Chief Technology Officer of Netchemia, a Kansas City based firm providing data-driven, Internet-based software and services for K-12 educational organizations. Carlos is responsible for the vision and strategic foundation upon which Netchemia products and services are based. Since its founding in 2001, Netchemia has been able to empower school districts through the deployment of needs-specific solutions that help streamline administrative process.

Netchemia received the Technology and Learning Magazine's Award of Excellence 2006, Ingram's Magazine 2005 Future of Business Award-Kansas City and the Kansas City Small Business Journal's 2004 Top 25 Under 25 Award.

Carlos had a five-year tenure with Data Systems International (DSI), where he was instrumental in the architecture and development of a leading data collection system for ERP applications.

Carlos received a bachelor's degree in Computer Science and a minor in Mathematics from Washburn University. He received his MBA in International Business from the University of Kansas.

Carlos serves on the Board of Directors for the Greater Kansas City Hispanic Chamber of Commerce. He is a member of the National Society of Hispanic MBAs, recently completed the Greater Kansas City Chamber of Commerce's Herman Johnson mentorship and was accepted into the 2008 Helzberg mentorship program.

Dr. Alfred Botchway **President & Founder, Xenometrics LLC** **Stillwell, Kansas**

Alfred Botchway, Ph.D., is President and Founder of Xenometrics LLC, a Stillwell, Kansas based non-clinical contract research service provider. Xenometrics performs research studies designed to investigate and minimize potential undesirable effects of biotechnological/biopharmaceutical and pharmaceutical products on physiological functions prior to administration to humans.

Prior to Xenometrics LLC, Alfred worked as a Director of Pharmacology for a multinational contract laboratory. His experience includes extensive research in safety pharmacology, and he has monitored and conducted numerous studies on behalf of large pharmaceutical companies.

Alfred has given numerous scientific presentations, authored scholarly articles and has been profoundly involved with studies in support of INDs. He has served as a reviewer for

multiple scientific manuscripts for highly esteemed international scientific journals and is an active member of several international scholastic professional scientific organizations.

Alfred holds a BS and an MS in Biomedical Science from the University of Kingston, Surrey, UK, and the North East College of Technology, Surrey, UK, respectively. By virtue of his masters (Hematology major), he developed a keen interest in cardiovascular physiology. Subsequent to a special interest and research in electrophysiological changes associated with regression of left ventricular hypertrophy (a cardiovascular disorder), Alfred was awarded a Ph.D. from the University of London, UK.

Dr. Reggie Chandra
President & CEO, Professional Engineering Corporation
Lenexa, Kansas

Reggie Chandra is President and CEO of Professional Engineering Corporation, Lenexa, Kansas. Professional Engineering Corporation is a multi-disciplinary group of engineers and software developers who are committed to bring technological solutions to the transportation industry. Professional Engineering Corporation provides focused consulting services for design and deployment of Intelligent Transportation Systems. The services involve design, deployment and operation of Traffic Management Centers, design of communication infrastructure (both wired and wireless), design and integration of ITS devices, traffic flow optimization, incident detection and traffic engineering services.

Reggie has been published in several engineering journals and has presented multiple times on a national level. He has 15 years of experience in traffic engineering studies and design and has trained engineers in several states in traffic engineering flow theory and signal operations.

Reggie was Manager of Traffic Operations at the Mid-America Regional Council where he deployed and managed the Operation Green Light project, a \$56 million capital transportation venture for Kansas City bi-state metropolitan area using federal, state and city funds.

Reggie received his BS in Civil Engineering from the University of Kerala, India; his MS in Traffic Engineering from the University of Florida; and his Ph.D. in Organizational Leadership from Regent University, Virginia Beach.

Todd Gentry
CEO & Founder, Inno-Labs
Winfield, Kansas

Todd Gentry is the CEO and Founder of Inno-Labs, based in Winfield, Kansas. Inno-Labs is a product development company with a diverse array of consumer products in its portfolio. The customer base for the various product offerings has included Wal-Mart, Home Depot, Amazon.com, Menards, Cabelas and other retailers. The company also offers consulting and design services for new product development.

Prior to founding Inno-Labs, Todd was the President and co-founder of Horizon Internet Technologies, the first Internet service provider in many rural communities in southern Kansas, northern Oklahoma and eastern Missouri starting in 1995. In 1998, the company was acquired by OneMain.com, and along with 16 other ISP's from across the nation, it was

taken public via a very successful IPO. In 2001, OneMain.com sold to Atlanta-based EarthLink.

Prior to co-founding Horizon Internet, Todd was a Control Systems Engineer for Webster Engineering in Winfield, Kansas. Todd was part of team to integrate a European-designed control system into the product line, which proved to be revolutionary technological leap in an industry that had been technologically static for some time.

Todd holds a BS in Electrical Engineering and BS in Marketing from Kansas Sate University.

Jeff Hargroves
President, ProPharma Group, Inc.
Overland Park, Kansas

Jeff Hargroves is the President of ProPharma Group, Inc., located in Overland Park, Kansas. ProPharma Group is a provider of services and products to the pharmaceutical, biotechnology and medical device industries. The company has grown from 30 – 100% each year since its inception in 2001. ProPharma Group has benefited from strong clients including Bayer, Pfizer, SAFC Biosciences, Glaxo Smith-Kline, Serologicals (now Millipore) and many others.

Jeff has managed validation and engineering projects for pharmaceutical, biological and medical device firms throughout the United States. He is experienced in the conceptual and detailed design for facilities and equipment, the validation of facilities, utilities, process equipment, cleaning and manufacturing processes for sterile and non-sterile products and computer systems.

Jeff's past positions include Director of Operations for Ivy Animal Health, Inc. and Director of Validation for ALZA Corporation. As an industry consultant, he has conducted numerous audits, developed quality programs and managed projects for bulk and finished pharmaceuticals for the human and animal health industries.

Jeff holds a BS in both Computer and Electrical Engineering from the University of Missouri. He is a past-president of the San Francisco Chapter of the International Society of Pharmaceutical Engineers and is actively involved in many industry organizations.

Andrew Hoelscher
President, Hoelscher Agriculture Development
Bushton, Kansas

Andrew Hoelscher is President of Hoelscher Agriculture Development (HAD), Bushton, Kansas. HAD is a start-up company, involved in the development of marketing, production and technological advantages that can make production agriculture more profitable and efficient. HAD's background in production agriculture and commodity markets generates unique market opportunities and relationships that allows the company to develop fresh opportunities in a mature and sometimes exploited market.

HAD is developing cropping systems, information dispersal channels and partnerships with key market players that will be made available to individual producers. HAD is also developing facilities linked to renewable fuels and commodity processing that will alleviate

the price-taking market of commodity production and give producers ownership in vertically integrated facilities.

Andrew farms with his father and grandfather in his hometown of Bushton – a town of 300 located 60 miles southwest of Salina. He ran successfully for mayor of Bushton and is helping the community direct its attention to making progressive changes to ensure a prosperous future. This included taking steps toward ordinance enforcement, housing codes and pursuing the development of a 40 million gallon biodiesel plant.

Andrew received his BS from Kansas State University in Agricultural Economics with an emphasis in Farm Management and Agronomy.

Bruce Ianni
Founder & CEO, Chemidex
Overland Park, Kansas

Bruce Ianni is Founder and CEO of Chemidex, Overland Park, Kansas. Chemidex's vision is to transform the product formulation process for scientists, product and business developers in the global chemical industry by combining state-of-the-art Internet, database and search technologies with an intimate understanding of the needs of industry professionals.

With more than 15 years experience in the chemical industry, Bruce created Chemidex, a \$4.2 million global Internet business, by introducing a new search engine based business model to the chemical industry. He achieved profitability within three years and grew the organization to 45 employees located throughout North America, Europe and China. Bruce currently manages new growth trajectory and revenue target of \$8 million by 2009, fueled in part by a recent infusion of \$3 million from an equity investment firm in Boston.

Bruce spent eight years with Noveon Specialty Chemicals (formerly the B.F. Goodrich Coatings Division) and held positions including Applications Chemist and Sales Representative. He created a \$5 million sales territory and lead B.F. Goodrich's entry into the coatings marketplace as their first sales representative.

Bruce focused on organic chemistry at De Paul University and the Illinois Institute of Technology. He holds a BS in Business Administration from John Carroll University.

Dr. Dan Melton
Founder & Team Chief, NonProfit Technologies LLC
Kansas City, Kansas

Dan Melton, Ph.D., MPA is the Founder and Team Chief for NonProfit Technologies LLC, located in the Kansas City area. NonProfit Technologies is a for-profit company that develops web-driven products and solutions to improve the effectiveness, cost-savings or impact of public-sector organizations. As a public-minded, Generation Net, tech head, Dan brings a unique hybrid of business, web development and public sector experience to his partners and customers.

Prior to starting NonProfit Technologies, Dan has been in the roles of Executive Director, Development Director, and Marketing Director for Kansas City nonprofits. Over the past eight years, Dan led the concept-development, fundraising and implementation of cutting-edge technology projects for Kansas City and national nonprofits. One of these projects

includes Chatreach, a web 2.0 application that enables outreach workers to dramatically increase their reach through social networking websites.

Dan received his bachelor's degree in Economics and Political Science, his masters in Public Administration and doctorate in Public Affairs and Economics from the Henry Bloch School of Business and Public Administration at the University of Missouri-Kansas City.

He is the incoming Chair of the Kansas City Chapter of the American Society for Public Administrators and an active member in the Council on Philanthropy.

Jan Srack

Co-founder & Managing General Partner, Matrix Electronic Measuring LP Salina, Kansas

Jan Srack is co-founder and Managing General Partner for Matrix Electronic Measuring LP, Salina, Kansas. Matrix has developed "The Wand" system, a handheld, mobile, targetless, computerized, stereoscopic digital imaging tool for evaluating automotive vehicle damage. It integrates multiple proven technologies in a manner that quickly and accurately determines 3-D XYZ deviations of vehicle frame measurements from manufacturer's specifications.

Jan gathered additional expertise as co-founder and owner of Automotive Collision Repair Specialists, Inc., where she has assisted in designing and manufacturing collision repair equipment for the automotive and truck industries for the past 12 years. Also, Jan founded Automotive Marketing, Inc., distributing automotive collision repair products. Automotive Marketing received Sales Excellence and Customer Appreciation awards.

Jan's entrepreneurial experience began 30 years ago with the founding of the first retail swimming pool and spa store in North Central Kansas. After growing the business into a successful company, Jan sold the store and began a new venture in ice cream and the deli business.

Jan attended Grace School of Nursing and has extensive experience in fundraising, consensus building and facilitation. Jan's business ventures are rounded out through her involvement in local commercial land development and is a founding member and President of Mid-Kansas Investors L.P.